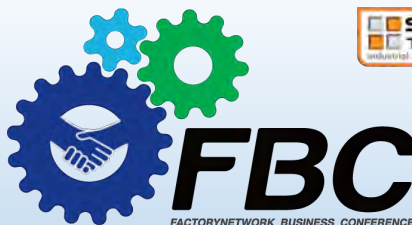


**Recruiting Exhibitors
until 14 FEB**



FBC Bangkok 2020 ものづくり商談会

13 – 16 May 2020

Hall 100, BITEC Bangna, Bangkok

Exhibitors: 150 Booths (expected) Visitors: 10,000 (expected)

※Co-located with SUBCON Thailand 2020

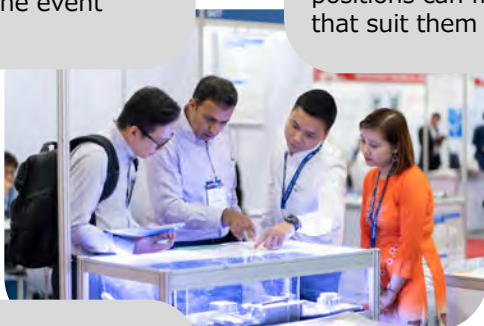
(INTERMACH & MTA 2020)

Special Features of 2020!!

- ① **Get discount if applied via Co-Sponsors!**
- ② **Big Buyer Booth: Directly matching with Big Buyer's person in charge of procurement**
- ③ **Be able to match with Thai local companies that exhibiting in SUBCON Thailand and Buyers invited by BOI**
- ④ **Raw space: can use large space to PR**

Increase Success Rate With Pre-Event Matching

Exhibitors can prepare matching schedule with other exhibitors and visitors before the event, making it easier to hold successful business meetings during the event period.



All-inclusive Event: More Than Just an Expo

Other than business matching, many other activities are also provided such as business seminar for Thai staff. People from all types of industry and positions can find activities that suit them here.

Promotion for Exhibitors

We provide promotion service using various mediums (magazine, mail magazine, website etc.) to help spread the exhibitors' information in English and Japanese to other exhibitors and visitors.



Website Matching Flow

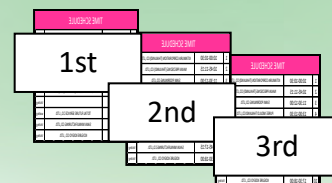
1. Register business item on website



2. search and apply business meeting on website



3. Set the meeting schedule and meeting at FBC 2020



Organizer : Informa Markets /NC Network Co., Ltd. /Factory Network Asia (Thailand) Co., Ltd.

Co-sponsors : (Alphabetical order, marked "+" are joint co-sponsors)

THE 77 BANK, LTD./ THE AICHI BANK, LTD./ AKITA PREF + THE HOKUTO BANK, LTD./ THE ASHIKAGA BANK, LTD.+TOCHIGI PREF/ THE CHUGOKU BANK, LTD./ THE FUKUI BANK, LTD.+ FUKUI PREF/ THE Gifu SHINKIN BANK/ THE HACHIJUNI BANK, LTD./ THE HAMAMATSU SHINKIN BANK/ THE HIROSHIMA BANK, LTD./ THE HOKURIKU BANK, LTD./ THE HYAKUGO BANK, LTD./ THE HYAKUJUSHI BANK, LTD./ JOYO BANK, LTD. + IBARAKI PREF/ THE JUROKU BANK, LTD./ KANSAI MIRAI FINANCIAL GROUP/ THE BANK OF KYOTO, LTD./ THE BANK OF NAGOYA, LTD./ THE NANTO BANK, LTD./ OGAKI KYORITSU BANK, LTD./ THE OITA BANK, LTD./ RESONA BANK + SAITAMA RESONA BANK/ THE SAN-IN GODO BANK, LTD./ SAN JU SAN FINANCIAL GROUP, INC. (THE MIE BANK, LTD. + THE DAISAN BANK, LTD.)/ THE SENSHU IKEDA BANK, LTD./ THE SETO SHINKIN BANK/ THE SHIGA BANK, LTD./ THE SHIMIZU BANK, LTD./ SHINKIN CENTRAL BANK/ THE SHIZUOKA BANK, LTD./ SHIZUOKA INTERNATIONAL BUSINESS ASSOCIATION/ THE SHOKO CHUKIN BANK, LTD./ THE SHONAI BANK, LTD./ SUMITOMO MITSUI BANKING CORPORATION/ THE TOHO BANK+FUKUSHIMA PREF/ YAMAGUCHI FINANCIAL GROUP, INC. (THE YAMAGUCHI BANK, LTD. + MOMIJI BANK, LTD. + THE KITAKYUSHU BANK, LTD.)/ THE YAMANASHI CHUO BANK, LTD.

Back-up : BANGKOK BANK PCL/ EMBASSY OF JAPAN IN THAILAND/ JAPAN EXTERNAL TRADE ORGANIZATION (JETRO) BANGKOK/

JAPANESE CHAMBER OF COMMERCE, BANGKOK/ THAI-NICHI INSTITUTE OF TECHNOLOGY (TNI)

Exhibitors : 150 Booths (Expected) **Visitors** : 10,000 (Expected)

Exhibitors profile :

< **Manufacturing companies** > **Processing products by themselves / Mainly B to B business**

Steel product / Automotive, Rail way / Shipbuilding product / General, Electric machine appliance / Information & communication equipment / Electronic parts / Fiber/ Chemical products / Plastic, Rubber products / Oil, Coal products / Ceramics / OEM, Subcontractor etc.

< **Service provider** > **Non-manufacturing companies which are providing service to manufacturing companies**

Trading (Parts / Product processing) / IT (Software) / Recruiting / Logistic / Real Estate etc.

<Cannot accept to Exhibit in FBC Bangkok> Machine Tools Maker →Recommend to exhibit in INTERMACH instead

【 Booth Package 】

Type A: Standard Booth



Companies in Thailand:
55,800 THB
Companies in Foreign
Countries:
84,000 THB
(Excluded VAT)

Type B: Raw Space

can use large
space to PR
Minimum 24 m² ~
(12 m unit)

Companies in Thailand
: 163,200 THB ~ (6,800 THB per sqm)
Companies in Foreign Countries:
276,000 THB ~ (11,500 THB per sqm)
(Excluded VAT)

Buyers Package

For procurement only
Get booth package as
Type A for Free
※There is cancellation
charge in case of
cancelling after applied
based on application
form .
※There are regulatory
conditions and
examination. For
additional information,
please contact FNA.

Type		Standard Price (Normal)	Choosing Location Option	Price via Co-Sponsor	20 first companies who applied via co-sponsor
Companies in Thailand	Type A Standard Booth	55,800	+10,000	-5,000	Price via co-sponsor with 2 blocks ads on FNA U-Machine Magazine (Feb 20) (THB)
	Type B Raw Space*24 m ² ~	163,200~	Included	-5,000	
Companies in Foreign Countries	Type A Standard Booth	84,000	+10,000	-5,000	
	Type B Raw Space*24 m ² ~	276,000~	Included	-5,000	

Applying Until **14 FEB 2020 (FRI)**

See more details at: fbcbkk.factorynetasia.com

【 Contact 】 Factory Network Asia (Thailand) Co., Ltd.

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informa markets



NC network
挑戦する製造業のために



FNA FACTORY NETWORK ASIA GROUP